

**FACULTY OF MANAGEMENT**

**M.B.A. I – Semester (CBCS) Examination, July 2018**

**Subject: Management and Organization Behaviour**

**Paper – MB – 101**

**Time: 3 Hours**

**Max.Marks: 80**

**Note: Answer all the questions from Part-A and Part-B.**

**Each question carries 4 marks in Part-A and 12 marks in Part-B.**

**PART – A (5x4 = 20 Marks)**

**[Short Answer Type]**

- 1 Explain the reasons for conflict between line and staff
- 2 Centralization Vs. Decentralization
- 3 Explain Attribution Theory
- 4 Johari window
- 5 .Determinants of organization culture.

**PART – B (5x12 = 60 Marks)**

**[Essay Answer Type]**

- 6 a) Describe the Management Process.  
**OR**  
b) Explain Hawthorne experiment, in detail.
- 7 a) Explain the approaches to decision making.  
**OR**  
b) 'Failure to plan is planning to fail'. Explain with examples.
- 8 a) Describe the process of perception.  
**OR**  
b) Discuss any two of the content theories of motivation.
- 9 a) Define Conflict. Explain the causes and consequences of conflict.  
**OR**  
b) Discuss any two theories of leadership.
- 10 a) What is organization climate? Explain the factors affecting organization culture.  
**OR**  
b) Why do people resist change? Suggest ways and means to manage change.

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